

Assessment Report

Presented to

Ningbo Royal Import And Export Co., Ltd.

宁波罗雅尔进出口有限公司

Gold Supplier & Assessed Company	Self-owned Wholly Owned Shareholder/Partner
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
Company Address	Room 8-2, Dongwei Building, No. 399, Minhe Road, Zhenhai
Company Address	District, Ningbo City, Zhejiang Province, China
City / Country:	Ningbo / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	royalgames
Gold Supplier Company Name:	Ningbo Royal Import And Export Co., Ltd.
Contact Person:	Ms. Amy Zhang
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Fax Number:	Confidential
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Service Provided by TÜV Rheinland





Report Number:	Report Number: 19956111_T		Trading Assessment
Date of Assessment:	26/Mar./2020	Report Date:	26/Mar./2020
Assessor's Name:	Bolin Ouyang	Validity Period:	27/Mar./2020 26/Mar./2021
Reviewed By:	Lihua Wu	Online Verification:	http://assessed-suppliers.chn.tuv.com

Important Notes:

Verified

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Section 1: Company Overview

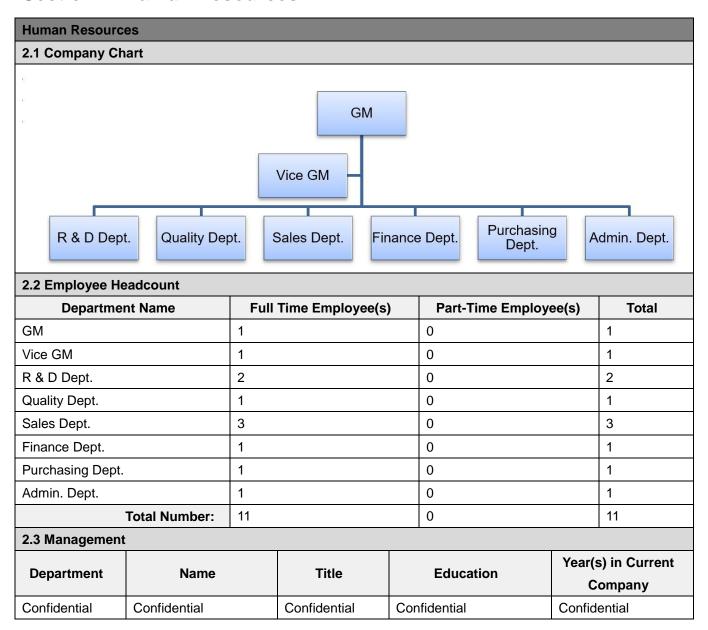
Company Overview						
1.1 Legal Validity						
Does the company have a	⊠ Yes □ No	Business License	91330211MA281970			
valid business license?		Number:	27			
Year Established:	07/Dec./2015	Validity Period:	07/Dec./201506/D			
Todi Ediasiioned.	017200.72010	validity i criod.	ec./2045			
Export Experience:	4 years	Industry	4 years			
	-	Experience:				
Registered Address:	Room 8-2, Dongwei Building, No	. 399, Minhe Road, Zhe	enhai District, Ningbo			
1.09.00.007.00.000	City, Zhejiang Province, China					
Company Address:	Room 8-2, Dongwei Building, No	. 399, Minhe Road, Zhe	enhai District, Ningbo			
City, Zhejiang Province, China						
Annual review conducted by			Ningbo Zhenhai			
the Industrial & Commercial		Reviewed By:	Market Supervision			
Bureau?	No	Reviewed by.	& Management			
Buleau:			Bureau			
Registered Capital:	RMB 1,000,000					
Corporate Representative:	Ms. Ping Zhang					
Industry:	Packaging & Printing; Sports & E	ntertainment				
Pugingg Type:	☐ Manufacturer ☐ Trading Co	ompany 🗌 Manufactu	urer & Trading			
Business Type:	Company					
		ublic Company [Joint Venture			
Type of Ownership:						
	Stated Owned S	ole Proprietorship	Other			
Products /Service:	Printed Paper Products; Games					
1.2 Company Building Informa	tion					
Certification Type:						
Land Certification Re	eal Estate Certification 🔀 Leas	se Agreement 🔲 F	Factory Officer Claimed			
Total Building Size: 352	m ²					
Office Size: 352	m^2					

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Section 2: Human Resources



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Section 3: Current Export Situation

There is/are 3 foreign trading employee(s) in the company. Working Experience Headcount Accepted Listening & Reading & Language Speaking Writing				
Working Experience Headcount				
333				
Over 30 Years 0 English YES YES				
21-30Years 0 N/A N/A N/A				
11-20 Years 0 N/A N/A N/A				
6-10 Years 1 N/A N/A N/A				
2-5 Years 2 N/A N/A N/A				
Less than 2 years 0 N/A N/A N/A				
Does the company have a valid export license?				
Export License Registration No.: 03460443				
Total Revenue (Previous Year): Confidential				
Total Export Revenue (Previous Year): Confidential				
Estimated Export Revenue (Current Year): Confidential	Confidential			
Trade Agents Employed Overseas:	☐ Yes ☐ No			
Nearest Port: Ningbo Port, Shanghai Port				
Accepted Payment Terms S FOB CIF EXW CFR				
Accepted Payment Type: X L/C X T/T X Credit Call X Cash X West Union Money G				
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category Num Unit				
Printed Paper Products 25 day				
Games 25 day				
Average Sampling Time				
Product Category Lead Time				
Printed Paper Products 5 days				
Games 5 days				
The Shortest Sampling Time				
Product Category Shortest Lead Time				
Printed Paper Products 5 days				

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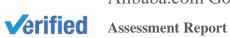
Export Business Cap	acity				
4.1 Market Distribution	n (Previou	ıs 12 Months)			
Market		Main Product(s)	Rever	ue (USD)	Total Revenue (%)
North America	Printed	l Paper Products; Games	Confid	ential	30
South America	Printed	l Paper Products; Games	Confid	ential	30
Eastern Europe	Printed	l Paper Products; Games	Confid	ential	3
Southeast Asia	Printed	l Paper Products; Games	Confid	ential	2
Africa	N/A		0		0
Oceania	Printed	l Paper Products; Games	Confid	ential	10
Mid East	N/A		0		0
Eastern Asia	N/A		0		0
Western Europe	Printed	Paper Products; Games	Confid	ential	20
Central America	N/A	N/A			0
Northern Europe	Printed	l Paper Products; Games	Confid	ential	2
Southern Europe	Printed	Paper Products; Games	Confid	ential	3
South Asia	N/A		0		0
Domestic Market	Printed	Printed Paper Products; Games			0
4.2 Main Clients					
Client Name		Main Product(s)		Total Revenue (%)	
Confidential		Confidential		Confidential	

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Section 5: Quality Assurance

Quality Assu	rance)							
5.1.1 Quality	Mana	gement System Ce	rtification						
Certificatio	n	Certified By	Certificat	e No.	Business Scope	Validity Date			
N/A		N/A	N/A		N/A	N/A			
5.1.2 Produc	t Cert	ification							
Certificatio	n	Certified By	Certificat	e No.	Product Name & Model No.	Validity Date			
N/A		N/A	N/A		N/A	N/A			
5.2 Testing R	Report								
Certificatio	n	Certified By	Certificat	e No.	Product Name & Model No.	Validity Date			
N/A		N/A	N/A		N/A	N/A			
5.3 Supplier	Mana	gement							
Item					Observations /Commen	its			
	Does the company have a								
5.3.1	supplier assessment procedure?			☐ No					
	Does the company have an								
5.3.2 updated list of approved			∑ Yes						
	suppliers?			☐ No					
	Has	the company establis	hed and	Xes,	with written standard procedures				
5.3.3	imple	emented a standard		Yes, with written procedure but lack of consistent					
5.5.5	proc	edure for purchasing	contract	standard					
	revie	w and approval?		☐ No					
				Yes,	assessment reports are available	e for more than 3			
				years					
	Does	s the company keep i	ts	Xes,	assessment reports are available	e for the last 1-3			
5.3.4		olier assessment repo		years					
				Yes, assessment reports are available for the previous					
				12 months					
				□ No					
	Are t	he company's purcha	asing	_	the purchasing document include	es all the			
- 0 -	docu	ıments sufficient to er	nsure		on required				
5.3.5	prod	uct safety control and	their	Yes, however the purchasing document includes					
	custo	omers' requirements?	•		ete information				
				∐ No					
5.3.6		ere a procedure to co		Yes, with clear standard and written inspection records					
	rand	om product inspectio	ns atter	Yes, with inspection records but no procedures					

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	final packaging?	Yes, with procedures but no inspection records
		No, inspections are not necessary
5.4 After Sale	es Service	
Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No
5.4.2	Are there any clear procedures for handling customer complaints?	Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No
5.4.3	Is there a closed-loop corrective action system in place?	on
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports:	Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No
5.4.5	Is there a product alert and recall procedure?	☐ Yes ⊠ No

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Section 6: R & D Capacity

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R&D Capacity									
6.1 Current Situati	ion								
There is/are2	R	&D enginee	r(s) in the cor	npany.					
Education Level	Не	eadcount			Work	k Experience	Headcount		
Doctorate	0				Over 3	0 Years	0		
Post-Graduate	0				21-30 Years		0		
Graduate	2				11-20 Y	/ears	2		
Junior College	0				6-10 Ye	ears	0		
Technical School	0				2-5 Yea	ars	0		
High School	0				Less th	han 2 years	0		
Patent Situation					•				
Patent No.	The	Name of th	e Patent		Th	e Patent Type		Available Date	
N/A	N/A			١	N/A			N/A	
Brand Situation			•						
Registration/ap	Brand	Namo	For Appro	oval to	Use	Validity Date		Ref.	
plication No.	Brand	Ivaille	Go	ods		validity Date	T(C).		
N/A N/A N/A			N/A			N/A	N/A		
The Average Time	For New I	Products L	aunched						
P	roduct Cat	egory		Lead Time					
Printed Paper Prod	ucts			30 days					
Games				30 days					
The Shortest Time			nched						
	roduct Cat	egory		Shortest Lead Time					
Printed Paper Prod	ucts			30 days					
Does the company	provide OE	OM service f	for others?	⊠ Ye	es o				
Are there relevant of	design inpu	t/output, rev	view, and						
verification docume	ents availab	le for the as	ssessment	=	es				
company?				N	O				
Based on inspectio	n, are R &	D employee	es equipped	Ye	es				
with adequate spec	ialized equ	ipment?		No					
If yes, please list all key equipment used:			N/A						
Do R& D employee	•	specific soft	ware for	∑ Yes					
designing new products?			☐ No						
If yes, please list the main software used:			Auto-CAD, UG, AI, CDR, PS						
Please list all certifi	cations and	d/or qualifica	ations of the	N/A					
R & D department:	11 T	Donort date	26/Mar /2000	A .	nonnad De	Polin Ourses			
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	Yes, with clear written instructions
Has the company established standard design	l 💳 💮 🐪
procedures for new products?	Yes, without written instructions
·	☐ No
	Yes, with clear written records
Have the designed products been internal verified or	Yes, only part written records
validated?	Yes, without written records
	☐ No
Have the designed products been tested by a	Yes, all designed products have been tested
Have the designed products been tested by a	Yes, only part of designed products have been tested
third-party inspection body?	☐ No
	Yes, all designed products have been confirmed
Are the designed products confirmed by the	Yes, part of designed products have been confirmed
customers?	according to client's requirements
	☐ No
	Yes, with written job description
Doos the company has qualification requirements for	Yes, without written job description
Does the company has qualification requirements for	No, but at least two years design experience is
designers?	needed
	☐ No
A	Yes, with written records
Are the designers' qualifications recognized by the	Yes, without written records
company?	☐ No
6.2 R&D Real Case Description	
Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential
6.3 Design Process (Confidential)	
6.4 Design Devices (N/A)	
, ,	

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Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans							
Item	Company Development Action	Timeframe					
1	The organization is going to developing more markets and new	12 Months					
	products.						

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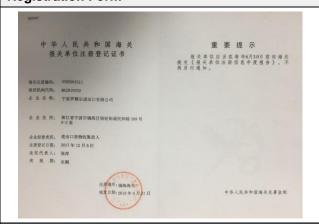
Section 8: Certification & Photos

Certification & Photos

Certification & Photos -- Business License



Certification & Photos -- Custom Clearance Registration Form



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Import and Export Enterprise Registration



Patent Photos (N/A)

Product Certification Photos (N/A)

Quality Management System Certification Photos (N/A)

Testing Report Photos (N/A)

Trademark Photos (N/A)

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Section 9: Company and Product Samples

Company and Product Samples

Company Gate



Office



Showroom



Product Sample



Product Sample



Product Sample



Product Sample Product Sample

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Product Sample



Product Sample



Product Sample



Product Sample



Product Sample

Product Sample

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Section 10: Competitive Advantages

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10.1 Product Group Capacity							
10.1.1 Products Sold (Within12	Months)						
Products Name	-	antity			Reveni	ue (USD)	
Games	Confidential				Confidential	(1.1)	
10.1.2 Suppliers Cooperated Wi	th (Within12 Mont	hs)		I.			
No. of cooperation suppliers (total)	•	,	Confid	ential			
No. of suppliers (which cooperated			Confid	ential			
No. of provinces which cooperatio	n suppliers belong	to	Confid	ential			
Would the company like to provide	design solution			S			
service for integration project?			☐ No)			
If yes, these projects include			Confid	ential			
Would the company like to provide a total solution for purchasing?				s ırt,			
If yes, please describe it			Confid	ential			
10.1.3 Real Case Description:							
Customer Name			Confid	ential			
Customer Country			Confidential				
Customer Region			Confidential				
Products Category			Confidential				
Order Value (USD)			Confidential				
Order Processing Process			Confidential				
Customer's Feedback			Confidential				
10.2 Real Case for Lower MOG	& Lead Time						
Products Name	MOQ (Wit	thin 12	Month	s)	Lea	d Time	
Confidential	Confidential			Confidential			
10.3 Real Case for Large Cont	act & Lead Time						
Products Name	Order (Wi	thin 12	Months) L		Lea	ead Time	
Confidential	Confidential			Confidential			
10.4 Overseas After Sales Serv	vice Capacity						
10.4.1 Do you have an overseas	☐ Yes						
onsite service center?	⊠ No						
10.4.2 If yes, what onsite	N/A	Loc	ation	Evid	dence- provided	Self-description	
after-sales services are included	IN/A	200	EVIII			Och description	
Equipment -installation,	Yes	N/A		N/A N/A		N/A	
maintenance and other services	⊠ No	11/7		14/7		11/7	
Technical advice	Yes	N/A		N/A		N/A	



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	⊠ No					
Personnel training	☐ Yes ☑ No	N/A	N/A	N/A		
Other: N/A		N/A	N/A	N/A		
10.4.3 Average response time	12hours					
10.5 After-sales service capacity						
10.5.1 The Average Guarantee Time						
Product Category		Guarantee Time				
N/A	N/A					
10.5.2 The Longest Guarantee Time						
Product Category		Guarantee Time				
N/A	N/A	N/A				
10.5.3 Does the company accept sma	all order?	∑ Yes ☐ No				

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